







# Power your Program With Popcorn

### **Supplemental Training Programs**

#### How to Place My Order in the Sales System &

Online Selling: Webinar

Learn more about using the online system to order you popcorn, track your boys sales, and order your prizes. The trails-end website will also be covered. Maximize the online opportunities to grow your sale.

August 7, 2013, live - after the kickoff

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August 13, 2013, 12:30 pm - Webinar

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August 22, 2013, 6:30 pm - Webinar

### How to Conduct a Successful Popcorn Kickoff and How to Teach My Scouts to Sell:

This session is designed to help units deliver a kickoff program that will excite the boys and parents to maximize your popcorn sale. We will share with you some great ideas for teaching Scouts to sell during show & sell, door to door, and online.

August 15, 2013, 12:30 pm - Webinar & August 20, 2013, 6:30 pm - Webinar

**What is a Webinar?** A Webinar is a great way for you to learn from others from the comfort of your own home. Each Webinar can be participated in through your home computer or many mobile devices. Instructions for logging into the Webinar will be sent out to all of those who are registered at least 2 days before the Webinar is scheduled to begin.

## Pennsylvania Dutch Council, BSA

### Sale Dates

Council Wide Kickoff	8/7/13
Sale Begins	8/30/13
First Order Due	8/30/13
First Distribution	9/13/13
Popcorn Return Date	10/28/13
Second Order Due	10/30/13
All paperwork & First Order Payments Due	
Popcorn Sale Ends	10/30/13
Second Distribution	11/15/13

### **Registration Info**

12/9/13

2/1/14

Final Payments Due

Commissions mailed

Online

Call Margie at 717-394-4063 e-mail: margie.ferguson@scouting.org

Register at least one week prior to session

### Pennsylvania Dutch Council, BSA

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