

Product Sale Calendar

2016 Product Sale Timetable...mark your calendar now with these dates!

Date	Action	Show & Sell	Take Order	Combined
7/29	Units submit their Unit Commitment Forms and RSVP for Kickoff	X	X	X
7/1-8/30	Contact local venues for Show and Sell Opportunities. Schedule early!	X		
8/3	Product Sale Kickoff	X	X	X
8/4-9/15	Units conduct individual kickoffs to share information about the Product sale with their Scouts and their parents.	X	X	X
8/26	Show & Sell Orders due at Council Support Center or Online.	X		
9/9	Units pick-up their Show & Sell product. The unit kernel will be emailed information regarding the pick-up location & time.	X		
10/24	Product sale return date. Returns are made to the warehouse by district. Please do not return to service center.	X		
10/25	Product sale campaign ends.	X	X	X
10/25	Unit orders for the Take Order Sale are due Online.		X	
10/25	Prize order completed online or form and incentive sheet due at the Service Center.	X	X	X
11/11	Unit's pick-up their Take Order product. The unit kernel will be emailed information regarding the pick-up location & time.		X	X
12/12	Product sale money Due - Final deadline. Unit retains base commission on all sales.	X	X	X
12/13	Late Payments: Units will incur a 3% penalty per week on all outstanding balances due to the Council. i.e. late one week = -3%, two weeks late =-6% and so on.	X	X	X
2/1/17	Bonus commission and Online Sales commission checks sent to units.	X	X	X



Show and Sell Dates

Don't forget to set your Show and Sell dates early!
There are lots of great places, stores, community events, festivals, and fall sports are all great!