

Date	Action	Show & Sell	Take Order	Combined
7/21	Units submit their Unit Commitment Forms and RSVP for Kickoff	X	X	X
7/1-8/30	Contact local venues for Show and Sell Opportunities. Schedule early!	X		
8/2	Product Sale Kickoff	X	X	X
8/4-9/15	Units conduct individual kickoffs to share information about the Product sale with their Scouts and their parents.	X	X	X
8/25	Show & Sell Orders due at Council Support Center or Online.	X		
9/7&8	Units pick-up their Show & Sell product. The unit kernel will be emailed information regarding the pick-up location & time.	X		
10/23	Product sale return date. Returns are made to the warehouse by district. Please do not return to service center.	X		
10/25	Product sale campaign ends. Unit Orders for the Take Order Sale are due.	X	X	X
10/25	Prize order completed online or form and incentive sheet due.	X	X	X
11/9&10	Unit's pick-up their Take Order product. The unit kernel will be emailed information regarding the pick-up location & time.		X	X
11/28	Any missed or additional orders due. The unit kernel will be emailed information regarding the pickup location and time.		X	
12/11	Product sale money Due - Final deadline. Unit retains base commission on all sales.	X	X	X
12/13	Late Payment penalty begins: Units will incur a 3% penalty per week on all outstanding balances due to the Council. i.e. late one week = -3%, and is ineligible for bonus commissions.	X	X	X
12/20	Late Payment penalty: Units now incurs a 6% on all outstanding balances due to the Council and is ineligible for bonus commissions.	X	X	X
12/27	Late Payment penalty: Units now incurs 9% on all outstanding balances due the Council and is ineligible for bonus commissions.	X	X	X
1/7/18	Victory Celebration at Penn Cinema, By invitation only. "Star Wars" movie.	X	X	X
2/1/18	Bonus commission and Online Sales commission checks sent to units.	X	X	X