

Date	Action	Show & Sell	Take Order	Combined
1-Jun	Units submit their Unit Commitment Forms and RSVP for Kickoff	X	X	X
25-Jul	Unit Kernel Kickoff	X	X	X
7/1-8/30	Contact local venues for Show and Sell Opportunities. Schedule early!	X		
1-Aug	Sale begins	X	X	X
8-Aug	Product Sale Youth Kickoff	X	X	X
8/4-9/15	Units conduct individual kickoffs to share information about the Product sale with their Scouts and their parents.	X	X	X
22-Aug	Show & Sell Orders due at Council Support Center or Online.	X		
9/6&7	Units pick-up their Show & Sell product. The unit kernel will be emailed information regarding the pick-up location & time.	X		
10/21 & 22	Product sale return date. Returns are made to the warehouse by district. Please do not return to service center.	X		
24-Oct	Product sale campaign ends. Unit Orders for the Take Order Sale are due.	X	X	X
1-Nov	Prize order completed online or form and incentive sheet due.	X	X	X
11/8&9	Unit's pick-up their Take Order product. The unit kernel will be emailed information regarding the pick-up location & time.		X	X
26-Nov	Any missed or additional orders due. The unit kernel will be emailed information regarding the pickup location and time.		X	
10-Dec	Product sale money Due - Final deadline. Unit retains base commission on all sales.	X	X	X
14-Dec	Late Payment penalty begins: Units will incur a 3% penalty per week on all outstanding balances due to the Council. i.e. late one week = -3%, and is ineligible for bonus commissions.	X	X	X
21-Dec	Late Payment penalty: Units now incurs a 6% on all outstanding balances due to the Council and is ineligible for bonus commissions. Penalty compounds.	X	X	X
28-Dec	Late Payment penalty: Units now incurs 9% on all outstanding balances due the Council and is ineligible for bonus commissions. Penalty compounds.	X	X	X
1/6/2019	Victory Celebration at Penn Cinema, By invitation only. "Wreck it Ralph 2" movie.	X	X	X
2/1/2019	Bonus commission and Online Sales commission checks sent to units.	X	X	X