

# Unit Popcorn Responsibilities

## Main Responsibility: Support your Kernel!

Sign Up for Sale

Recruit Unit Kernel

Establish Unit Budget and set goal

Plan in unit Calendar Kickoff and Show and Sell Dates

Have Unit Kickoff

Pre-Sale

### ***Helpful hints for during the Sale***

Frequently check with Kernel on progress

Help as needed on Show and Sells and Wagon Dragin'

Remind Scouts of weekly incentives

Chart how close Scouts are to achieving goals

Communicate with Kernel and Pack Leadership

During Sale

Distribute Prizes at Unit celebration

Remit Council payment on-time

Post-Sale

# Kernel Popcorn Responsibilities

**Main Responsibility: Get the product in the hands of the boys that will sell it and keep track of the money!**

## Pre Sale

Ensure Unit Signed Up for Sale

Attend council training for leaders

Line up Show & Sell Locations

Work with committee to have unit goal and Unit Kickoff

Ensure youth have Take Order form and Start preorder Take Order Selling

Plan unit Wagon Dragin'

Collect preorder Take Order in August to include with Show & Sell order

Prep Show & Sell order

Order product

Pick up Product

Educate youth and parents on how to set up On-line sales

### ***Helpful things to do prior to the Sale***

Encourage Scouts to participate in all types of sales to maximize unit profits

Chart Scouts goals

Organize enough help to pick up product on pickup date

## During Sale

Sign out Show & Sell product

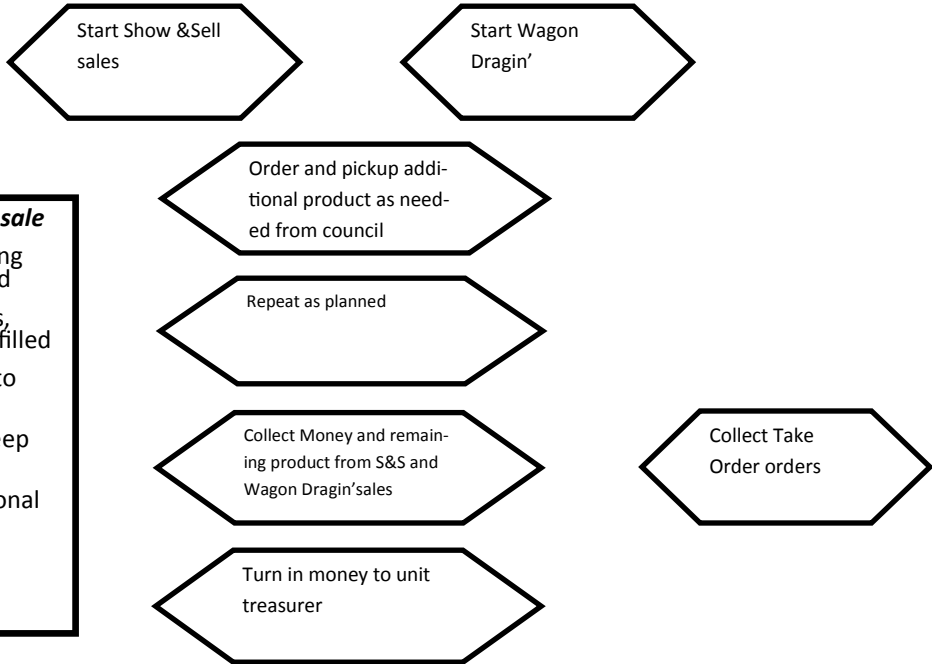
Sign out Wagon Dragin' product

Continue Take Order sales

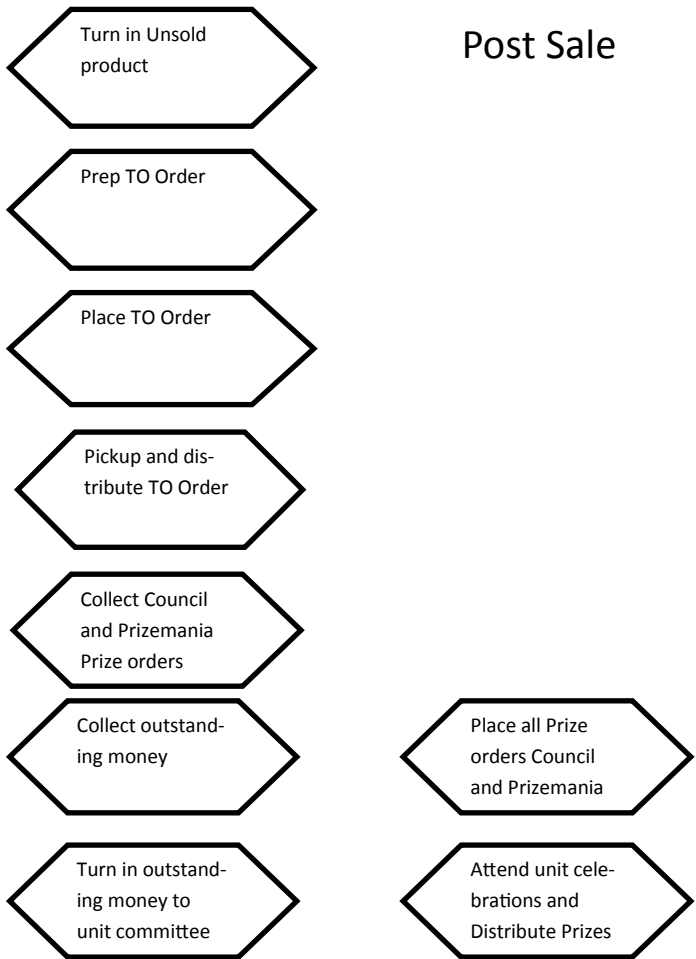
# Kernel Popcorn Responsibilities

## During Sale—cont.

**Helpful hints for during the sale**  
 Keep enthusiasm going during sale ...keep Scouts motivated  
 Help run Show and Sell sales, double check time slots are filled  
 Chart how close Scouts are to reaching their goals  
 Work with den leaders to keep them in the loop  
 Check with families if additional product is needed



**Helpful hints for after the sale**  
 Organize enough help to return unsold product on time if needed  
 Thank storefronts that allowed Show and Sell Sales  
 Attend Council recognition if being recognized  
 Organize enough help to pick up product on pickup date



# Youth Popcorn Responsibilities

## Main Responsibility: Sell Popcorn and Nuts in a Scout Like Manner!

### Pre Sale

Attend Council and Unit Kickoffs

Set personal Goal

Sign up for Show and Sells and Wagon Dragin'

Start preorder TO Selling



### During Sale

Pick up Product

Start On-line sales

Start Show & Sell sales

Start Wagon Dragin'

Take Order sales

Collect Money and remaining product

Turn into unit money and remaining product

Turn in Take Order Order



### Post Sale

Pickup and distribute TO Order

Collect and turn in outstanding money

Attend Unit and Council celebrations as earned

Make sure High Achiever information has been submitted if earned

#### **Helpful hints to boost youth sales**

Participate in On-line sales

Participate in Show and Sell sales

Wagon Dragin' go door to door in your neighborhood, leave thank you note