

Pennsylvania Dutch Council

New Parent Camp Card Information Sheet

- **Camp Cards and Your Unit:**

- Spring Fundraiser that helps Scouts pay for camp or other activities.
- Risk Free- You sign out cards from your unit. You either sell the cards or return them. You do not need to pay for them up front.
- Your Unit Leader has extra cards when you need them.
- Cost is \$5 per card. The units keep 50% commission of each card.
- The cards sell themselves as the discounts equal much more than \$5!
- Easy ways to sell cards is to Family, Online, Door to Door, or at local Businesses.
- Timeline for Selling Cards is March 1st through May 1st
- Youth Sales Incentive programs are available.

- **Important dates**

March 1, 2018

Camp Card Begins

May 1, 2018

Camp Card Sale Ends

May 16, 2018

All monies submitted to council office. (Units keep commissions and turn in unsold cards and monies due)

- **How to Pay for Camp:**

Program: Average # of cards

Cub Scout Day Camp	\$125 = 50 Cards per youth to sell
Cub Scout Weekend Resident Camp	\$185 = 74 Cards per youth to sell
Stem Camp	\$185 = 74 Cards per youth to sell
Cub Scout Weeklong Resident Camp	\$290 = 116 Cards per youth to sell
Boy Scout Summer Camp	\$360 = 144 Cards per youth to sell

- **Safety Tips and Courtesy Points:**

- Whichever method you use remember to follow BSA safety guidelines at all times.
- Always sell with another Scout or parent
- Never enter anyone's home
- Never sell after dark unless you are with an adult
- Don't carry large amounts of cash on you
- Always walk on the sidewalk and driveway
- Always smile and introduce yourself, no last name
- Always tell your customers why you are selling Camp Cards
- Always say thanks!
- Count change in front of the customer
- Make checks payable to unit