



2017 Popcorn & Nuts Sale Commission Program

2017 is an exciting year for your unit through your annual Popcorn and Nuts Sale. **All products sold will count towards your unit's commission.** Units selling keep a minimum of 32% commission and have an opportunity to grow that 32% to 36%!

Here is how it works!

Seller Level (32% Commission): Simple. Participate in the sale!

Bronze Level (33% Commission):
Step 1: Place Orders and Pay on Time
Step 2: Increase your overall sale over 2016
Step 3: Sell over \$3,500

Silver Level (34% Commission):
Step 1: Place Orders and Pay on Time
Step 2: Increase your overall sale 15% over 2016
Step 3: Sell over \$4,000
Or: Automatically qualify by selling \$12,000 or more

Gold Level (36% Commission):
Step 1: Place Orders and Pay on Time
Step 2: Increase your overall sale 25% over 2016
Step 3: Sell over \$4,000
Or: Automatically qualify by selling \$20,000 or more

Goal sheets are provided for each unit at the Council Kickoff

New and Separated Units

If you are a brand new unit or if your unit did not sell last year you have an opportunity to also qualify for bonus commission during the 2017 Popcorn and Nuts Sale. Here is how it works!

New Units

Seller Level (32% Commission):
Simple. Participate in the sale

Bronze Level (33% Commission):
Step 1: Attend the Council Kernel Training
Step 2: Hold a Unit Level Kickoff
Step 3: Place Orders and Pay on Time
Step 4: Sell at or above the district 2016 per boy level

Silver Level (34% Commission):
Step 1: Place Orders and Pay on Time
Step 2: Sell 15% over the district 2016 per boy level
Or: Qualify by selling \$12,000 or more

Gold Level (36% Commission):
Step 1: Place Orders and Pay on Time
Step 2: Sell 25% over the district 2016 per boy level
Or: Qualify by selling \$20,000 or more

Returning Separated Units

Seller Level (32% Commission):
Simple. Participate in the sale

Bronze Level (33% Commission):
Step 1: Attend the Council Kernel Training
Step 2: Hold a Unit Level Kickoff
Step 3: Place Orders and Pay on Time
Step 4: Increase over your last sale (min. \$3,500)

Silver Level (34% Commission):
Step 1: Place Orders and Pay on Time
Step 2: Increase 15% over your last sale (min. \$4,000)
Or: Qualify by selling \$12,000 or more

Gold Level (36% Commission):
Step 1: Place Orders and Pay on Time
Step 2: Increase 25% over your last sale (min. \$4,000)
Or: Qualify by selling \$20,000 or more