

Pennsylvania Dutch Council

New Parent Camp Card Information Sheet

- **Camp Cards and Your Unit:**

- Spring Fundraiser that helps Scouts pay for camp or other activities.
- Risk Free- You sign out cards from your unit. You either sell the cards or return them. You do not need to pay for them up front.
- Your Unit Leader has extra cards when you need them.
- Cost is \$5 per card. The units keep 50% commission of each card.
- The cards sell themselves as the discounts equal much more than \$5!
- Easy ways to sell cards is to Family, Online, Door to Door, or at local Businesses.
- Timeline for Selling Cards is March 1st through June 1st
- A Bonus savings instruction card has been included with your materials.
- Youth Sales Incentive programs are available.

- **Important dates**

March 1

Camp Card Begins

June 1, 2020

Camp Card Sale Ends

June 14, 2020

All monies submitted to council office. (Units keep commissions and turn in unsold cards and monies due)

- **How to Pay for Camp:**

Program: Average # of cards

Cub Scout Day Camp	\$135 = 54 Cards per youth to sell
Cub Scout Weekend Resident Camp	\$195 = 78 Cards per youth to sell
Cub Scout Weeklong Resident Camp	\$300 = 120 Cards per youth to sell
Boy Scout Summer Camp	\$380 = 152 Cards per youth to sell

- **Safety Tips and Courtesy Points:**

- Whichever method you use remember to follow BSA safety guidelines at all times.
- Always sell with another Scout or parent
- Never enter anyone's home
- Never sell after dark unless you are with an adult
- Don't carry large amounts of cash on you
- Always walk on the sidewalk and driveway
- Always smile and introduce yourself, no last name
- Always tell your customers why you are selling Camp Cards
- Always say thanks!
- Count change in front of the customer
- Make checks payable to unit