

Pennsylvania Dutch Council, BSA

New Parent - Spring Product Sale 2021 Information Sheet

- **First Aid Kits and Your Unit:**

- Spring Fundraiser that helps Scouts pay for camp or other Scouting activities
- Risk Free - Scouts take orders, collect payment, and submit one check to their unit
- Cost of kits range from \$15 to \$120, units keep 30% commission of the total amount sold
- Easy ways to sell first aid kits - family, friends, social media, or at local businesses
- Timeline for selling First Aid Kits is March 15th through April 16th

- **Important dates**

March 15th, 2021

First Aid Kit Sale Begins

April 16th, 2021

First Aid Kit Sale Ends

April 23rd, 2021

Unit submits order and payment to Council office.
(Units keep commission and turn in order form with check payment.)

- **Safety Tips and Courtesy Points:**

- Whichever method you use, please always follow BSA safety guidelines
- Kits make great gift and are non-perishable
- Always wear your Scout uniform... properly
- Always sell with a family member or designated guardian
- Never enter anyone's home
- Don't carry large amounts of cash on you
- Always walk on the sidewalk and driveway
- Always smile and introduce yourself, no last name
- Always tell your customers why you are selling First Aid Kits!
 - Raising funds for Scout Camp and other Scouting Adventures
 - (Especially during this particular time in our lives, it's great to **Be Prepared**... like a Scout!)
- Always say... **THANK YOU!!**
- Count change in front of the customer or confirm total on check
- Collect money at time of order and once done taking orders, write one check payable to your unit