

PRIZE ORDERING

PRIZE ORDER ONLINE INSTRUCTIONS

1. Go to www.PRPopcorn.com
2. Click on "Click Here to Claim Your Prize"
3. Select "Choose Your Prizes"
4. Enter the quantities of the each of the items you are ordering
5. Click on "Add to Cart"
6. Select "Shipping Info" button and enter the address for the prize delivery. Please note that your prizes will be shipped directly to you.
7. Select "View Cart" and review the items in the cart.
8. Select "Checkout" and then "Submit"

Please note that the Military Pin, the Top Seller Pin, and the Online Sales Pin are all ordered under Pecatonica River with the incentive prizes.

WINNER'S CIRCLE PRIZE ORDER ONLINE INSTRUCTIONS (\$2,500 & \$5,000 Sales Levels)

Winner's Circle Prizes are based solely on popcorn sales (Show & Sell, Take Order, and Online)

1. Go to www.PRPopcorn.com
2. Click "Winner's Circle on the Dashboard"
3. Select the name of the Scout who achieved the \$2,500 or \$5,000 level
(Scouts are added to the dropdown through the Seller ID process)

The image shows two parts of the PR Popcorn website interface. On the left is the 'Dashboard' with a navigation bar containing 'Dashboard', 'Scout Seller IDs', 'Winner's Circle', 'Add New Unit', and 'Add Scout'. On the right is the 'View Winners Circle' section, which includes a 'Select Sale Season' dropdown menu currently set to 'Fall 2021' and a 'Submit' button.

Click "Submit".

The image shows the 'Add Prize' form. It includes fields for 'District' (Caspio District 1), 'Unit' (0003), and 'Scout' (test test). There are also fields for 'Invoice Period', 'Amount Sold', 'Prize Type', and 'Worksheet Verification'. At the bottom, there are fields for 'Zip', 'Pickup Name', and 'Pickup Email' (testtest@caspio.com), and a 'Submit' button.

**PR POPCORN
WINNER'S CIRCLE
ONLINE SALES INCLUDED!**
\$2,500 Winner's Circle
Seller can select their prize



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4. Enter the following information:
 - a. Invoice Period (Fall Product 2021)
 - b. Amount sold (popcorn only) (Show & Sell + Take Order + Online Sales)
 - c. Prize type
 - d. Attach worksheet verification (This can be a photo of the Take Order sheet, an excel document of the sales, a report from the PR Kernel Tracker system for the Scout.)
 - e. Zip Code
 - f. Pickup Name = family representative
 - g. Pickup Email = family representative's email
5. Click "Submit"

The Pickup email will be notified when and how the prizes will be delivered.

The Gift Cards will be sent via email from Amazon and Best Buy. Those who chose a physical prize, will be notified by Best Buy. Please let you Winner's Circle families know to be on the look out for an email from Amazon or Best Buy.

Tips To Make Popcorn Sales Pop!

- 1. It is a numbers game. The more houses visited; the more product sold.**
- 2. Set up at a local university. College students love popcorn!**
- 3. Give the Scouts ownership of the sale. The more input a Scout has, the more he/she will be excited about selling.**
- 4. Sell Scouting and the product will sell itself.**
- 5. Make it fun. Give an incentive to help the unit.**
- 6. Show & Sell, Wagon Draggin', Drive Through allows customers to see the product and be more apt to purchase.**
- 7. Let the boys who sell the most throw a pie in a leader's face! It is amazing how much a Scout can sell with that kind of incentive.**
- 8. Remind the Scouts to be professional and use manners. They should introduce themselves and explain what they are doing.**
Always say thank you.
- 9. Work on the Salesmanship merit badge during the popcorn sale.**
- 10. When Scouts deliver the product, a thank you note should accompany the product. That thank you note can build next year's sales.**