

## FALL PRODUCT CALENDAR

## **2022 FALL PRODUCT SALE CALENDAR**

su	М	Т	w	TH	F	SA	JUNE	1
30			1	2	3	4	1st - Commitment Signups Open	1
5	6	7	8	9	10	11	13t Communicate Signaps Open	
12	13	14	15	16	17	18		
19	20	21	22	23	24	25	20th - Juneteenth - Office Closed	
26	27	28	29	30			30th - Commitment Signups Deadline	•
			l		l	l		1
SU	М	Т	W	TH	F	SA	JULY	
					1	2	4th - Independence Day - Office Closed	
3	4	5	6	7	8	9	101 7 117 1 101 10	
10	11	12	13	14	15	16	14th - Fall Product Kickoff	
17	18	19	20	21	22	23	21st - Selling Techniques Webinar	
24	25	26	27	28	29	30	28th - Ordering Webinar	-
31								]
su	М	Т	w	TH	F	SA	AUGUST	1
	1	2	3	4	5	6	1st - Sale Begins	Ī
7	8	9	10	11	12	13	2nd - S&S Order Deadline	
14	15	16	17	18	19	20		
21	22	23	24	25	26	27	22nd - S&S Delivery	
28	29	30	31				24th & 25th - S&S Sort/Distribution	
								7
su	м	Ιт	١w	Тн	l F	SA	SEPTEMBER	
SU	М	Т	w	тн 1	<b>F</b> 2	<b>SA</b> 3	SEPTEMBER  5th - Labor Day - Office Closed	
SU 4		т 6	w 7	1	2	3	5th - Labor Day - Office Closed	
	м 5 12		7				5th - Labor Day - Office Closed 8th - Additional Product Requests Due	
4	5	6 13		1	2 9 16	3 10 17	5th - Labor Day - Office Closed 8th - Additional Product Requests Due 16th - Deliver 1st Supplemental Order	
4 11	5 12	6	7 14	1 8 15	2 9	3 10	5th - Labor Day - Office Closed 8th - Additional Product Requests Due 16th - Deliver 1st Supplemental Order 22nd - Additional Product Requests Due	
4 11 18 25	5 12 19 26	6 13 20 27	7 14 21 28	1 8 15 22 29	2 9 16 23 30	3 10 17 24	5th - Labor Day - Office Closed 8th - Additional Product Requests Due 16th - Deliver 1st Supplemental Order 22nd - Additional Product Requests Due 30th - Deliver 2nd Supplemental Order	
4 11 18	5 12 19	6 13 20	7 14 21	1 8 15 22	2 9 16 23	3 10 17 24	5th - Labor Day - Office Closed 8th - Additional Product Requests Due 16th - Deliver 1st Supplemental Order 22nd - Additional Product Requests Due	
4 11 18 25	5 12 19 26	6 13 20 27	7 14 21 28	1 8 15 22 29 TH	2 9 16 23 30	3 10 17 24 SA 1	5th - Labor Day - Office Closed 8th - Additional Product Requests Due 16th - Deliver 1st Supplemental Order 22nd - Additional Product Requests Due 30th - Deliver 2nd Supplemental Order	
4 11 18 25 <b>SU</b>	5 12 19 26 M	6 13 20 27 T 4	7 14 21 28 W	1 8 15 22 29 TH	2 9 16 23 30 F	3 10 17 24 SA 1 8	5th - Labor Day - Office Closed 8th - Additional Product Requests Due 16th - Deliver 1st Supplemental Order 22nd - Additional Product Requests Due 30th - Deliver 2nd Supplemental Order  OCTOBER	
4 11 18 25 <b>su</b> 2	5 12 19 26 <b>M</b> 3 10	6 13 20 27 T 4 11	7 14 21 28 W	1 8 15 22 29 TH 6 13	2 9 16 23 30 F 7	3 10 17 24 SA 1 8 15	5th - Labor Day - Office Closed 8th - Additional Product Requests Due 16th - Deliver 1st Supplemental Order 22nd - Additional Product Requests Due 30th - Deliver 2nd Supplemental Order  OCTOBER	
4 11 18 25 <b>su</b> 2 9 16	5 12 19 26 M 3 10	6 13 20 27  T 4 11 18	7 14 21 28 <b>w</b> 5 12 19	1 8 15 22 29 TH 6 13	2 9 16 23 30 F 7 14 21	3 10 17 24 SA 1 8 15 22	5th - Labor Day - Office Closed 8th - Additional Product Requests Due 16th - Deliver 1st Supplemental Order 22nd - Additional Product Requests Due 30th - Deliver 2nd Supplemental Order  OCTOBER	
4 11 18 25 SU 2 9 16 23	5 12 19 26 M 3 10 17 24	6 13 20 27 T 4 11	7 14 21 28 W	1 8 15 22 29 TH 6 13	2 9 16 23 30 F 7	3 10 17 24 SA 1 8 15	5th - Labor Day - Office Closed 8th - Additional Product Requests Due 16th - Deliver 1st Supplemental Order 22nd - Additional Product Requests Due 30th - Deliver 2nd Supplemental Order  OCTOBER  13th & 14th - S&S Returns Due 17th - Take Order Due/Prize Order Due	
4 11 18 25 <b>su</b> 2 9 16	5 12 19 26 M 3 10	6 13 20 27  T 4 11 18	7 14 21 28 <b>w</b> 5 12 19	1 8 15 22 29 TH 6 13	2 9 16 23 30 F 7 14 21	3 10 17 24 SA 1 8 15 22	5th - Labor Day - Office Closed 8th - Additional Product Requests Due 16th - Deliver 1st Supplemental Order 22nd - Additional Product Requests Due 30th - Deliver 2nd Supplemental Order  OCTOBER	
4 11 18 25 SU 2 9 16 23	5 12 19 26 M 3 10 17 24	6 13 20 27  T 4 11 18	7 14 21 28 <b>w</b> 5 12 19	1 8 15 22 29 TH 6 13	2 9 16 23 30 F 7 14 21	3 10 17 24 SA 1 8 15 22	5th - Labor Day - Office Closed 8th - Additional Product Requests Due 16th - Deliver 1st Supplemental Order 22nd - Additional Product Requests Due 30th - Deliver 2nd Supplemental Order  OCTOBER  13th & 14th - S&S Returns Due 17th - Take Order Due/Prize Order Due	
4 11 18 25 <b>SU</b> 2 9 16 23 30	5 12 19 26 M 3 10 17 24 31	6 13 20 27 T 4 11 18 25	7 14 21 28 <b>w</b> 5 12 19 26	1 8 15 22 29 TH 6 13 20 27	2 9 16 23 30 F 7 14 21 28	3 10 17 24 <b>SA</b> 1 8 15 22	5th - Labor Day - Office Closed 8th - Additional Product Requests Due 16th - Deliver 1st Supplemental Order 22nd - Additional Product Requests Due 30th - Deliver 2nd Supplemental Order  OCTOBER  13th & 14th - S&S Returns Due 17th - Take Order Due/Prize Order Due  31st - S&S Money Due	
4 11 18 25 <b>SU</b> 2 9 16 23 30	5 12 19 26 M 3 10 17 24 31	6 13 20 27 T 4 11 18 25	7 14 21 28 w 5 12 19 26	1 8 15 22 29 TH 6 13 20 27	2 9 16 23 30 F 7 14 21 28	3 10 17 24 SA 1 8 15 22 29	5th - Labor Day - Office Closed 8th - Additional Product Requests Due 16th - Deliver 1st Supplemental Order 22nd - Additional Product Requests Due 30th - Deliver 2nd Supplemental Order  OCTOBER  13th & 14th - S&S Returns Due 17th - Take Order Due/Prize Order Due  31st - S&S Money Due	
4 11 18 25 <b>SU</b> 2 9 16 23 30	5 12 19 26 M 3 10 17 24 31	6 13 20 27 T 4 11 18 25 T 1	7 14 21 28 <b>W</b> 5 12 19 26	1 8 15 22 29 TH 6 13 20 27	2 9 16 23 30 F 7 14 21 28	3 10 17 24 SA 1 8 15 22 29	5th - Labor Day - Office Closed 8th - Additional Product Requests Due 16th - Deliver 1st Supplemental Order 22nd - Additional Product Requests Due 30th - Deliver 2nd Supplemental Order  OCTOBER  13th & 14th - S&S Returns Due 17th - Take Order Due/Prize Order Due  NOVEMBER	
4 11 18 25 <b>SU</b> 2 9 16 23 30 <b>SU</b>	5 12 19 26 M 3 10 17 24 31	6 13 20 27 T 4 11 18 25  T 1 8	7 14 21 28 W 5 12 19 26 W 2	1 8 15 22 29 TH 6 13 20 27 TH 3	2 9 16 23 30 <b>F</b> 7 14 21 28 <b>F</b> 4 11	3 10 17 24 SA 1 8 15 22 29 SA 5 12	5th - Labor Day - Office Closed 8th - Additional Product Requests Due 16th - Deliver 1st Supplemental Order 22nd - Additional Product Requests Due 30th - Deliver 2nd Supplemental Order  OCTOBER  13th & 14th - S&S Returns Due 17th - Take Order Due/Prize Order Due  NOVEMBER  7th - Take Order Delivery	

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