SHOW & SELL CONSIGNMENT

Show & Sell Consignment is being offered for the following:

Units new to the sale

Units with a plan to do only 1 or 2 Show & Sells

Units who have not previously done Show & Sell and want to try without risk Units with a history of low sales not allowing for a good Show & Sell order Units in need of more product for Show & Sell





Units have 3 choices for Consignment packages.

(Popcorn = 8 items per case (except classic trio) and nuts = 12 items per case)

Package 1 – 2 cs caramel corn, 2 cs butter microwave, I cs honey roasted peanuts, I cs cashews (\$ 1,032.00 retail)

Package 2-1 cs popping corn, 3 cs caramel corn, 2 cs butter microwave, 1 cs kettle corn microwave, 1 classic trio, 1 cs salted peanuts, 1 cs honey roasted peanuts, 2 cs cashews, 1 cs whit's party mix (\$2,374.00 retail)

Package 3 – 1 cs popping corn, 5 cs caramel corn, 3 cs butter microwave, 1 cs kettle corn microwave, 1 cs caramel w/sea salt, 4 classic trio, 1 cs salted peanuts, 2 cs honey roasted peanuts, 2 cs cashews, 1 cs whit's party mix (\$ 3,220.00 retail)

HOW TO ORDER

Units complete the 2022 Fall Product Consignment Sale form (on the PA Dutch Council Fall Product Sale page). Units may make multiple consignment requests during the popcorn and nut sale by completing a separate form for each order. Units are allowed to have only one consignment at a time. Consignments can be picked up Thursday or Friday from the Council Office and must be returned with payment by the following Wednesday before noon.

Units will pick up product in full cases and will be given an inventory sheet. Unsold product should be returned in the original cases. Units will check in the returned product using the inventory sheet and the inventory sheet information will be rung through the store register. *Units will pay for the sold product, less commission.*



UNIT TO UNIT TRANSFERS

Units may find that they do not need a full case of product. In this instance, units may choose to work with another unit to transfer product.

- Contact another unit that has a surplus of the product you need. Should you need assistance in finding a unit to work with, reach out to your District Kernel or your District Executive.
- Make arrangements with that unit to deliver/pick up the transfer product.
- o Print out and complete the Product Transfer form found on the Council website.
- Obtain signatures on the form. Each unit gets a copy of the signed document.
- Send a copy of the transfer form to Robin Kotzmoyer as soon as possible. (<u>Robin.Kotzmoyer@scouting.org</u>)
 Sending the information to Robin is the responsibility of the unit requesting the transfer. This form must be given to the person in your unit tracking product sales to allow for accurate inventory figures.

**Until the form is submitted and recorded by the Council Office, the transfer is not official and will result in an incorrect invoice showing payment due to Council. If the transfer is not reflected on your invoice, your unit is responsible for adjusting your invoice to pay the correct amount. If your invoice is incorrect because of a transfer, put an approved, signed copy of the transfer with your invoice.

Regarding units that have the same representative in charge of the popcorn and want to transfer product, Council **highly** recommends that a leader other than the representative sign the transfer form.