

# 2023 PA Dutch Council Spring Product Sale Unit Summer Camp Fundraising Opportunity For Scouts



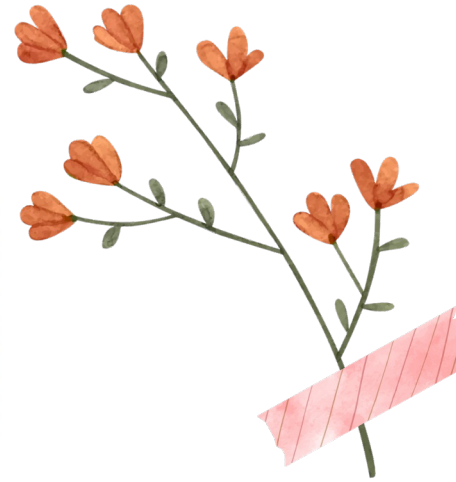
*Sale Also Supports A Local Lebanon County Business  
Within The Council's Service Area*

The graphic is split into two main sections. The left section has a red background with a large tulip. It contains the text "DUTCH MILL BULBS" in white, "Now you can grow flowers like a Master Gardener!" in yellow, and "BULBS IN THIS BROCHURE ARE SHIPPED BETWEEN APRIL 1 - LATE MAY" in white. Below this is a small image of a pink rain lily labeled "Item 'K' Pink Rain Lily" and a small image of a ranunculus labeled "Item 'M' Ranunculus". The right section features a large, vibrant image of various lilies in yellow, orange, and red, with the text "Spring 2023 Fundraiser" in a red, serif font at the top.



# BROCHURE FOR FALL 2023 – ALL PERENNIALS

INSIDE VIEW (2 pages of the 3 2023 spring sale product pages shown)



**A. Good Luck Shamrocks**  
 Deep purple markings in the center of this plant highlight where the leaves meet and create a stunning contrast. Atop the extraordinary foliage, clusters of rosy-pink blooms open in the summer and can stay into the fall. Plant 1-2" deep and 3" apart in full sun to partial shade. Moderate to low water needed.  
 Spring Planting, Bloom: summer to fall, Ht: 8-12"  
**24 Bulbs \$13.00** ☀️ 🌿 🐇



**B. Everbearing Strawberries**  
 The best available virus-free strawberry plants. Large, red, juicy berries in the spring and throughout the summer. These are top performers and will yield firm berries with excellent flavor.  
 Spring Planting, Bloom: Spring and Summer, Ht: 10"  
**8 Plants \$13.00** ☀️ 🐇



**C. Harlequin Flowers**  
 Colorful trumpet-shaped blooms or orange, pink, red and white with contrasting black-shaped throats! Plant 2-3" deep and 4" apart in average, well-drained soil. These bulbs need full sun to partial shade for best results.  
 Spring Planting, Bloom: Early to Mid Summer, Ht: 10-12"  
**12 Bulbs \$13.00** ☀️ 🌿 🐇



**G. Spectacular Gladiolus**  
 Stately blooms in a dazzling multi-colored assortment. Plant 6-8" apart and 3" deep in well-drained soil and in full sun or shaded areas for best results. If soil is dry, add water and fertilize.  
 Spring Planting, Bloom: 90 days After Planting, Ht: 4-5"  
**10 Bulbs \$13.00** ☀️ 🌿 🐇



**H. Variegated Hosta**  
 The variegated varieties need more sunlight to keep their white and golden stripes. All hostas need shade and few will do well in strong, direct sunlight. Plant in a hole about twice the width and depth of the root ball of the plant.  
 Spring Planting, Bloom: Late Summer, Ht: 18-32"  
**2 Plants \$13.00** 🌿 🐇



**I. Stargazer Lilies**  
 Pink to crimson, with white edges and dark spots on these beautiful blooms. Plant in full sun to partial shade. This plant prefers well-drained soil but will tolerate heavier soils. Plant 6" deep and 9-12" apart.  
 Spring Planting, Bloom: July-September, Ht: 25-30"  
**2 Bulbs \$13.00** ☀️ 🌿 🐇



**D. Spring Allium Mix**  
 Hard working and easy to grow! These pleasingly fragrant blooms make great varieties for bees and butterflies, while at the same time are rodent and deer resistant. Plant 2-3" apart and 2-3" deep in well-drained soil in full sun to partial shade.  
 Spring Planting, Bloom: June-July, Ht: 10-16"  
**24 Bulbs \$13.00** ☀️ 🌿 🐇



**E. Anemone De Caen**  
 Brilliantly colored, tall and versatile, these daisy-like flowers are ideal for pots and borders. Fern-like foliage enhances their striking variety of colors. For best results, plant 3" deep and 3" apart in full sun to partial shade.  
 Spring Planting, Bloom: Early to Mid Spring, Ht: 8-12"  
**10 Bulbs \$13.00** ☀️ 🌿 🐇



**F. Four O'Clock**  
 Afternoon-opening blooms in a wide range of vivid colors. The trumpet-shaped flowers emit a pleasant subtle vanilla fragrance that hummingbirds and butterflies adore. Plant 4-6" deep and 18-24" apart in full sun in well-drained soil.  
 Spring Planting, Bloom: July-September, Ht: 36-48"  
**3 Bulbs \$13.00** ☀️ 🐇



**J. New Tiger Lilies**  
 Vivid scarlet red, white, pink and bright yellow petals on this vigorous bloomer. For best results, plant 4" deep and 6" apart in well-drained soil. Grows well in partial shade. Water frequently and feed generously every other week.  
 Spring Planting, Bloom: July-September, Ht: 3-4"  
**3 Bulbs \$13.00** ☀️ 🌿 🐇



**K. Pink Rain Lilies**  
 These bulbs will produce an abundance of charming, large pink flowers for an incredibly long period of time, June through September. Perfect to use as groundcover or with a rock garden. Plant 4" deep and 6" apart.  
 Spring Planting, Bloom: Mid to Late Summer (3-5 days after a rain shower), Ht: 6-12"  
**10 Bulbs \$13.00** ☀️ 🐇



**L. Elf Lilies**  
 Naturally low-growing. Great for pots, planters or borders. You will love these easy-to-grow flowers! Plant 4" deep and 6" apart in full to partial sun and in well-drained soil.  
 Spring Planting, Bloom: July-September, Ht: 16"  
**2 Bulbs \$13.00** ☀️ 🌿 🐇

# 18 TYPES OF BULBS OFFERED

all priced at \$13 per package

- |                             |          |                    |          |
|-----------------------------|----------|--------------------|----------|
| • Good Luck Shamrocks       | 24 bulbs | • Tiger Lilies     | 3 bulbs  |
| • Everbearing Strawberries  | 8 bulbs  | • Pink rain Lilies | 10 bulbs |
| • Harlequin Flowers         | 12 bulbs | • Elf Lilies       | 2 bulbs  |
| • Spring Allium Mix         | 24 bulbs | • Ranunculus Mix   | 8 bulbs  |
| • Anemone De Caen           | 10 bulbs | • Lavender Astilbe | 1 bulb   |
| • Four O’Clock Mix          | 3 bulbs  | • Blazing Stars    | 12 bulbs |
| • Spectacular Gladiolus Mix | 10 bulbs | • Peacock Orchids  | 18 bulbs |
| • Variegated Hosta          | 2 bulbs  | • Jaguar Flowers   | 12 bulbs |
| • Stargazer Lilies          | 2 bulbs  | • Bleeding Hearts  | 1 bulb   |

# BROCHURE FUNDRAISING

1. Pick up brochures from the Council
2. Take orders and collect money, tear off the perforated order form to hand in to the unit spring sale champion/coordinator
3. Use provided order forms to submit order to the Council (forms will be also be available on the Council's website to assist with this step)
4. Submit 75% of your unit's total sales with payment – unit keeps commission of 25%
5. Dutch Mill Bulbs will ship all brochure orders to the Council for free
6. Pick-up your flower bulb order from Council offices
7. Sort and distribute to the members of your unit
8. Remind Scouts to thank their supporters when delivering their flower bulbs



# ONLINE FUNDRAISING

- Specific instructions to make sure the Scout in your Unit gets credit and the direct link/QR Code to the Council's spring sale landing page on the Dutch Mill website will be provided in your sales kit
- Online Sales will incur shipping costs beginning at \$10. Example: 1-4 pkgs of bulbs..... \$10.00, 5-9 pkgs of bulbs..... \$12.00
- For online sales, commissions will be sent out once payment has been received from Dutch Mill and the Unit and Scout associated with each sale has been confirmed



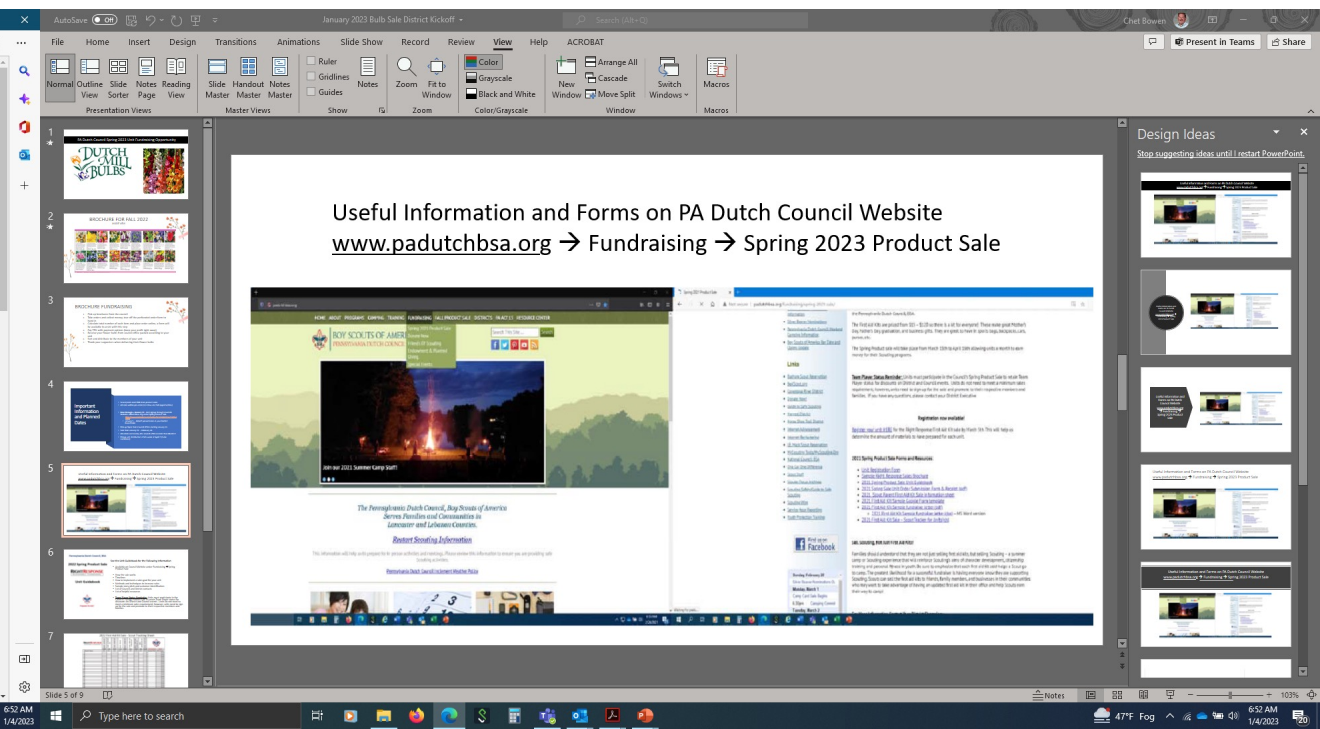
# Important Information and Planned Dates

- Scouts/units earn **25%** from product sales
- All sales will be pre-order or online (no Show and Sell opportunities)
- **Now through – January 13** - Unit signup through Council's Website: PADutchbsa.org under Spring Product Sale
  - <https://www.emailmeform.com/builder/form/JcA2aH0myc55bDfw2C86tuz>
  - January 5 – Kickoff presentation at your District Roundtable
- Pick up flyers from Council Office starting January 13
- Sale from January 23 – February 24 (online orders included)
- All orders & money into council office no later than March 8<sup>th</sup>
- Pickup and distribution of kits week of April 7 (to be confirmed)



# Useful Information and Forms on PA Dutch Council Website

[www.padutchbsa.org](http://www.padutchbsa.org) → Fundraising → Spring 2023 Product Sale



# Resources Coming soon to Council Website

- 2023 Spring Product Sale Unit Guidebook
- Spring 2023 Dutch Mill Bulbs Fundraising Brochure
- 2023 Unit Sales Tracking Spreadsheet by Scout & Order Submission Form – interactive spreadsheet
- 2023 Spring Sale Unit Order Submission Form & Receipt (pdf)
  - If you do not use the Excel spreadsheet above to generate your order submission form, you can print this form to submit your unit's order. We will still need to know the total sales for each Scout.
- 2023 Parents' Spring Sale information sheet – basic info – “stuff” your Scout forgot to tell you
- District Kickoff – PowerPoint – for Units to share at a meeting or through an online meeting platform with their Scouts and Families



# AFTER THE SALE

- Sale, including online sales, from January 23<sup>rd</sup> to February 24<sup>th</sup>
- All orders and money into council office no later than March 8<sup>th</sup>
  - Complete the Unit Order Submission Form and Receipt and return to Council
  - Units write a single check to the Council (units keep the 25% commission)
- Pickup and distribution of bulb orders, week of April 6 (to be confirmed)
  - Units arrange to get Bulbs to scouts for distribution
- Please reach out to Zena Korba, Spring Sale Advisor, at [zena.korba@scouting.org](mailto:zena.korba@scouting.org), Desiree Nelson, Iron Forge District Sales Champion, at [nelsondesiree8@gmail.com](mailto:nelsondesiree8@gmail.com) or Chet Bowen, Susquehanna District Sales Champion, at [bowen17@hotmail.com](mailto:bowen17@hotmail.com).

TO SIGN-UP  
YOUR UNIT,  
SCAN THIS  
CODE:

