



Pennsylvania Dutch Council, BSA

“Sweet and Savory” Spring Product Sale 2024 General Information For Parents

Overview of Spring Sale:

- Council organizes a spring product sale each year with the goal of providing a way to help Scouts pay for summer camp or other Scouting adventures
- Scouts take orders and collect payments prior to submitting their complete order to their unit
- Partnership with Porch & Pantry in Mount Gretna, PA – selling small batch, locally made products (granolas, hot sauces, and house seasoning) supports a local business within our Scouting Service Area
 - Five products to choose from ranging in price from \$10.00 to \$13.00 each
- Easy ways to sell products to family, friends, businesses, and others, besides door-to-door: social media, text messaging, email, etc.

Timeline For Selling Product:

- Sale runs from January 22 to February 23, 2024
- Turn in Scout’s order and money to Unit on: _____ (determined by Unit)

Incentives:

- Any unit that has total sales of \$2,000 or more will be entitled to a pizza party at the Porch & Pantry restaurant.
- Individual Scouts who sell at least \$150 will receive a patch and a gift certificate for a "grilled sticky" at the Porch & Pantry.

2024 Spring Sale Important Dates:

- **Monday, January 22** “Sweet and Savory” Spring Sale Begins
- **Friday, February 23rd** Spring Sale Ends
- **Wednesday, March 6th** Unit submits final order and payment to Council Office
- **3rd Week of April** Approximate delivery of take-order product to the Council

Safety Tips and Courtesy Points:

- Whichever method you use, please always follow BSA safety guidelines
- Always wear your Scout uniform... *properly*
- Never enter anyone’s home, always sell with a family member or designated guardian
- Don’t carry large amounts of cash on you
- Always walk on the sidewalk and driveway
- Always smile and introduce yourself, no last name
- Always tell your customers why you are participating in this sale:
- Raising funds for Scout Camp and other Scouting Adventures
- Helping to make our community more beautiful is fun!
- Collect money at time of order and count change in front of the customer or confirm total on check
- Always say... **THANK YOU!!**