

# 2024 FALL PRODUCT SALE

## Important Product Dates

Sale begins on: \_\_\_\_\_

Product Pickup: Date \_\_\_\_\_ Location \_\_\_\_\_

Product Pickup: Date \_\_\_\_\_ Location \_\_\_\_\_

Sale ends on: \_\_\_\_\_

Money due date: \_\_\_\_\_

Popcorn online sales count towards incentives from August 1, 2024 through \_\_\_\_\_.

Whitley's is not offering online sales this year.

Please make all check payable to: \_\_\_\_\_

## Sales Goals and Fun Adventures

Remember to "Do Your Best!" Practice selling with your Scout. See sample script below.

Our unit's product sales goal is \$ \_\_\_\_\_

Each Scout's product sales goal is \$ \_\_\_\_\_. By reaching this goal, the following will be paid by the profit...

- \_\_\_\_\_
- \_\_\_\_\_
- \_\_\_\_\_

These are a few of our upcoming Scouting adventures and some of the main reasons WHY our unit is fundraising:

- Date \_\_\_\_\_ Adventure/Activity \_\_\_\_\_
- Date \_\_\_\_\_ Adventure/Activity \_\_\_\_\_
- Date \_\_\_\_\_ Adventure/Activity \_\_\_\_\_

## Unit Incentives

Our unit is offering the following Scout Incentives:

- Sell \_\_\_\_\_ and earn \_\_\_\_\_
- Sell \_\_\_\_\_ and earn \_\_\_\_\_
- Sell \_\_\_\_\_ and earn \_\_\_\_\_

## Have questions about the Fall Product Sale?

Name \_\_\_\_\_ Email \_\_\_\_\_ Phone \_\_\_\_\_

Name \_\_\_\_\_ Email \_\_\_\_\_ Phone \_\_\_\_\_

## Sample Scout Script

"Hello, my name is \_\_\_\_\_ and I'm with Pack/Troop \_\_\_\_\_. I am earning my way to \_\_\_\_\_. I have many delicious flavors of popcorn and nuts and my favorite is \_\_\_\_\_. May I count on your support to help fund my adventure?"

*Don't forget to thank everyone, even if they didn't buy anything!*