



Refer-A-Scout

How it Works:

- * A family/Scout recruits a new member
- * New member must be fully registered and paid for the recruiting family to qualify for incentive
- * The recruiting family will get 50% off of ONE of their next program fees
- * The new member family, once registered, can participate in the recruiting incentive and get a discount on one of their next program fees
- * If a family recruits multiple new members, the discount is stackable and can be used for multiple Scouts or adults (maximum of 100% off for one program fee)

Benefits:

- * Families and units benefit from family involvement in recruiting
- * Supports retention by incentivizing families to stay so they can cash in on their discount

