



## 2020 Fall Product Sale Potential

Enter your total number of Scouts, multiply times your Scout Selling Goal and See you Gross sales Potential. Multiply your Gross Sales Potential by 33% and see your Unit Commission Potential. If you selected the No Prize Option add 2%

# of Scouts \_\_\_\_\_

Basic Unit Commission	33%
Unit Per Scout Selling Goal	
Gross Sales Potential (Unit Goal)*	<small>(Per Scout Goal X # of Scouts)</small>

Net Commission Potential*	<small>(Gross Potential x 31%)</small>
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**What kind of Scouting Program could you provide your Scouts and parents with**

\$ \_\_\_\_\_  
 equal to net commission potential  
**In net dollars to your Unit!**

*List the great Scouting Activities your Scouts want to experience next year below!*

- 1 \_\_\_\_\_
- 2 \_\_\_\_\_
- 3 \_\_\_\_\_
- 4 \_\_\_\_\_
- 5 \_\_\_\_\_
- 6 \_\_\_\_\_
- 7 \_\_\_\_\_
- 8 \_\_\_\_\_
- 9 \_\_\_\_\_
- 10 \_\_\_\_\_



## Why Camp Masters Popcorn and Whitley's Nuts?

### Highest Profit Return-over 70% returned to local Scouting

You can earn enough money to fund your unit's Scouting program needs for the entire year. With part of the revenue generated, the Council uses their portion of the funds to support Scouting programs: camping, training, camperships, etc.

### No Up Front Money

A Council administered fundraiser for your unit's successful sale. Units order and pay for just what they need. No risk with getting stuck with extra product (must return unsold product by due date).

### A Turn Key Program

All sales tools are provided for success: order forms, online ordering, Scout prizes, training programs, etc.

### Proven Product Quality

New flavors combine with superior products and pricing for high consumer appeal. 92% of consumers will be repeat customers of these great products.

### Teaches Life Lessons

Teaches a Scout the responsibility of "Earning His Own Way" and builds self-confidence. Scouts learn leadership skills and financial skills. The Fall Product Sale, Popcorn and Nuts, provides Scouts with an opportunity to earn advancements and merit badges.

### Program Support

Council staff and volunteers are available for assistance.

For additional information contact your District Popcorn Kernel, District Executive or visit us on the web at [www.padutchbsa.org/fundraising/popcorn](http://www.padutchbsa.org/fundraising/popcorn) or contact Scott at 717-553-4208 or [scott.arnold@scouting.org](mailto:scott.arnold@scouting.org).